



MKB
Fintechlab

We have been building a
digital ecosystem around
MKB for the last 12 months

and now we are here...

We're transforming
a state-owned
bank built on
classical values



into an open,
innovative, agile
bank with **digital
transformation.**

Software is **eating the world**



changing
customers



changing
regulators



changing
technology

Software is **eating the world of banks**



changing
customers



changing
regulators



changing
technology



changing
banks



MKB
Fintechlab

What
are we doing?

We are opening ourselves up for change...



**Hungary's first banking innovation lab
and fintech incubator**

Open innovation with our recipe



1

Building a community

- Events
- Competitions (API testing, hackathons, launchpads)

2

Developing startups

- First investment (smart money)
- Structured acceleration program

3

Building partnerships

- Scouting for and managing live partnerships (B2B, B2B2C, B2C)

Developing startups in a bank



12 WEEK ACCELERATION PROGRAM



Funding

Investment of up to 100k EUR with 25k EUR at the beginning of the program



Know-how

Customized curriculum, training program and world-class mentoring



Workspace

Coworking space and knowledge center in the heart of Budapest



Network

Expedited customer reach through the bank, mentors and partners



Sandbox

Access to MKB Bank's development and testing environment

Developing startups in a bank



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We have built a community
of almost **2.500 innovators**



1

**Building a
community**

2

**Developing
startups**

3

**Buiding
partnerships**



We have built a community
of almost **2.500 innovators**



We helped the development of 6 startups in 2017 from Hungary



1

**Building a
community**

2

**Developing
startups**

3

**Building
partnerships**

fintechblocks
limitless



We have helped the development of 6 startups in 2017 from Hungary



MKB Fintechlab



Live partnership
FintechBlocks, Blueopes



Founder of the year
Limitless



Fintech startup of the year
Blueopes

We are helping the development of 8 startups in 2018 from 6 countries



1

**Building a
community**

2

**Developing
startups**

3

**Building
partnerships**



Adriana
Accounting



bNesis

metis.finance



SPACE
INVOICES

Livia

ThinkOut



Pago

We have built 3 bank-fintech partnerships



1

**Building a
community**

2

**Developing
startups**

3

**Building
partnerships**

fintechblocks



MKB & Fintechblocks

the base for the ecosystem



Open banking & partnerships based on open architecture



The openness of the IT architecture allows for countless profitable combinations



We always overestimate the change that will occur in the next two years and underestimate the change that will occur in the next ten. Don't let yourself be lulled into inaction.

– *Bill Gates*





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